

# AVID

the ai-native home healthcare platform



## Who We Are

Avid Health is a home healthcare platform acquiring profitable mid-market home health agencies. Our team combines deep operating experience in home health with proven M&A execution and proprietary automation technology.

- Seasoned Operators:** Founded by leaders who have scaled and integrated \$40M+ healthcare platforms.
- AI-Enabled:** Our AvidOS system automates intake, scheduling, documentation, and billing
- Employee-Owned:** Every agency transitions into an ESOP (Employee Stock Ownership Plan) to preserve culture and build retention.

## Investment Thesis

We acquire established agencies and transform them through three compounding capital efficiencies:

<b>AI Agentic Workflows</b>	Reduce administrative labor and documentation time by 70%+.
<b>Roll-Up Synergies</b>	Shared services, payer leverage, and data-driven staffing expand margins.
<b>ESOP Ownership</b>	Creates tax-advantaged deal structures and long-term workforce stability.

Result: sustainable EBITDA expansion from ~12% → 25%+ and durable enterprise value growth.

## Why Partner with Avid

**Fast, Credible Buyer:** Backed by committed capital and institutional debt partners

**Smooth Closings:** Deep experience navigating regulated healthcare transfers

**Aligned with Sellers:** ESOP structure preserves staff and reputation while delivering market-leading net proceeds.

## Avid Buybox

### Geographic Anchor | Bolt On

Min Revenue.....	<b>\$10M</b>	<b>\$3M</b>
Min EBITDA.....	<b>\$1.75M</b>	<b>\$350K</b>
Min Years in Operation.....	<b>5</b>	<b>3</b>

- CMS Star Ratings: **>3.5-4.0**
- Durable referral base
- Diversified payer mix
- Demonstrated DON & clinical leadership stability

### Preferred States

Carolinas, Midwest, Arizona, and other CON-advantaged or aging-in-place markets.

## Contact

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**Avid Health, Inc.**