



the ai-native home healthcare platform

Who We Are

Avid Health is a home healthcare platform acquiring profitable mid-market home health agencies. Our team combines deep operating experience in home health with proven M&A execution and proprietary automation technology.

- **Seasoned Operators:** Founded by leaders who have scaled and integrated \$40M+ healthcare platforms.
- **AI-Enabled:** Our AvidOS system automates intake, scheduling, documentation, and billing
- **Employee-Owned:** Every agency transitions into an ESOP (Employee Stock Ownership Plan) to preserve culture and build retention.

Investment Thesis

We acquire established agencies and transform them through three compounding capital efficiencies:

AI Agentic Workflows

Reduce administrative labor and documentation time by 70%+.

Roll-Up Synergies

Shared services, payer leverage, and data-driven staffing expand margins.

ESOP Ownership

Creates tax-advantaged deal structures and long-term workforce stability.

Result: sustainable EBITDA expansion from ~12% → 25%+ and durable enterprise value growth.

Why Partner with Avid

Fast, Credible Buyer: Backed by committed capital and institutional debt partners

Smooth Closings: Deep experience navigating regulated healthcare transfers

Aligned with Sellers: ESOP structure preserves staff and reputation while delivering market-leading net proceeds.

Avid Buybox

Geographic Anchor | Bolt On

Min Revenue.....**\$10M | \$3M**
Min EBITDA.....**\$1.75M | \$350K**
Min Years in Operation.....**5 | 3**

- CMS Star Ratings: **>3.5-4.0**
- Durable referral base
- Diversified payer mix
- Demonstrated DON & clinical leadership stability

Preferred States

Carolinas, Midwest, Arizona, and other CON-advantaged or aging-in-place markets.

Contact

Laura Sievert | Corporate Development
laura@avidhealth.co | (262) 565-3324



Avid Health, Inc.